

# Social media trends in Interreg

in



Cap & Com 3 23 October 2018 I Pisa, Italy

**Arkam Ograk, Interact Programme** 







"Social media is the ultimate equalizer. It gives a voice and a platform to anyone willing to engage." Amy Jo Martin



### SOCIAL MEDIA STATISTICS —

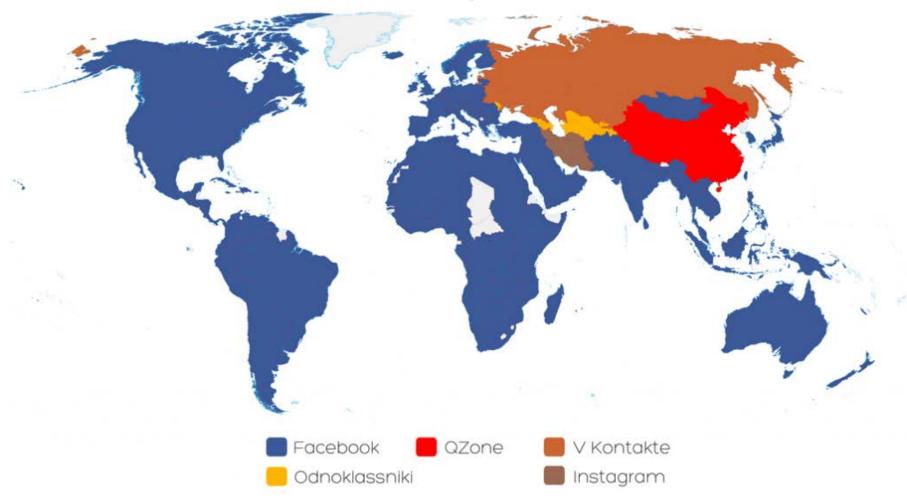
Updated statistics about the most used social media in the world (only based on official information).

Social Media	Registered Users	Monthly Active Users	Daily Active Users	Source
Facebook	n.a.	2230000000	1470000000	<u>Facebook</u>
YouTube	n.a.	1900000000	n.a.	YouTube blog
Instagram	n.a.	1000000000	500000000	<u>Instagram</u>
Qzone	n.a.	548300000	n.a.	<u>Tencent</u>
Douyin - Tik Tok	n.a.	500000000	150000000	<u>China Daily</u>
Weibo	n.a.	431000000	190000000	<u>Weibo</u>
Twitter	n.a.	335000000	(E)150000000	Twitter
Google+	n.a.	(E)200000000	n.a.	Google blog
Snapchat	n.a.	(E)250000000	188000000	Snapchat
Pinterest	n.a.	250000000	n.a.	<u>Pinterest blog</u>
Linkedin	467000000	106457000	n.a.	<u>LinkedIn</u>
VK	n.a.	97000000	n.a.	<u>VK</u>
Odnoklassniki	n.a.	71000000	n.a.	<u>OK</u>
Foursquare	6000000	50000000	n.a.	Venture Beat



### WORLD MAP OF SOCIAL NETWORKS

January 2018

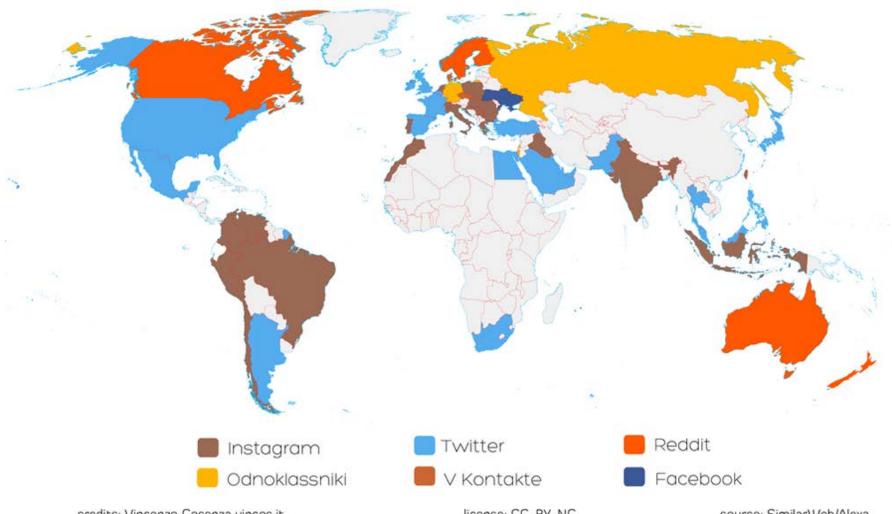


credits: Vincenzo Cosenza vincos.it license: CC-BY-NC source: Alexa/SimilarWeb



### WORLD MAP OF SOCIAL NETWORKS

Ranked 2nd - January 2018



credits: Vincenzo Cosenza vincos.it

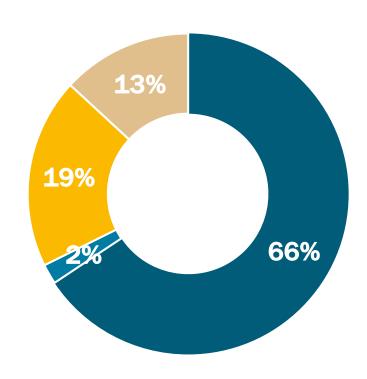
license: CC-BY-NC

source: SimilarWeb/Alexa



### Facebook and Twitter in EU28 (2017)

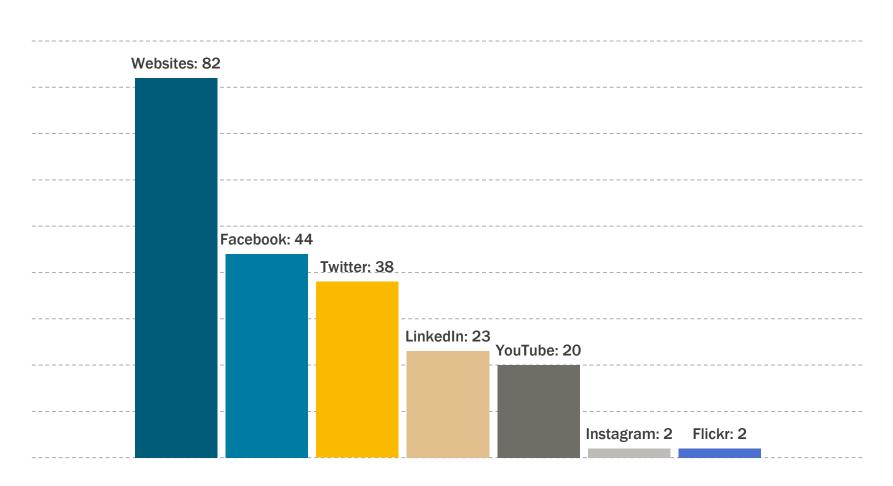






### **Overview of Interreg channels**

88 Active programmes





### interreg.eu is where you find them



About

Calls for Projects

Interreg Highlights

News

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Jobs





#### Interact

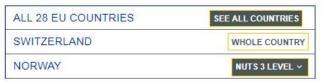
Programme Thematic Objectives



click for more info about the thematic objective and investment priorities







keep.eu

Check the programme on keep.eu



Check the programme on ec.europa.eu



### ...and lists on our Twitter account(s)





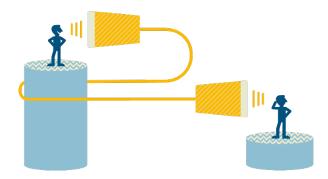
### Why are we on social media?

- Low-cost
- Interactive
- Fast, real time information and interaction
- Can increase of traffic to websites
- Added value in branding
- Added visibility of contents shared by other accounts
- Good possibility of linking and networking with relevant actors
- Knowledge increase in your field(s) of expertise
- Reach more people



## Who are we talking to on social media?

Main characteristics of most common channels





### **Facebook**



- Most users around the globe, including in Europe.
- Often used for private purposes but people follow corporate pages.
- Provides an opportunity to reach out to private individuals.
- Compared to other social media channels, the average of users' age is higher.
- Interreg audiences have been more reachable via Facebook.

#### Follow harmonised channels:

- By Interact: <u>keep.eu</u>, <u>CooperationDay</u>
- By DG Regio: <u>Europe in my region</u>, <u>Interreg CBC</u> (currently inactive)



### **Twitter**



- Primarily used for following news updates
- Has half a million users including a massive amount of journalists, both from mainstream media outlets and freelancers.
- Average user age is younger than Facebook, but older than SnapChat.
- Interreg programmes make use it by posting news, programme announcements such as calls, jobs and events, highlighting successful projects and carrying out awareness campaigns.

#### Follow harmonised channels:

- By Interact: <u>@Interreg\_eu</u>, <u>@keep\_eu</u>, <u>@CooperationDay</u>
- By DG Regio: <a href="mailto:@RegioInterreg">@RegioInterreg</a>, <a href="mailto:@EUinmyRegion">@EUinmyRegion</a>



### LinkedIN



- Allows you connect with professionals and is mostly used in a professional capacity.
- On LinkedIN you will find people interested in job opportunities and technical knowledge.
- Posting very specific information on your programme or technical guidance may be the ideal post content for LinkedIN.
- The network grouping features of LinkedIN also allows you to cluster your target audiences.





YouTube is usually categorised as social media. But more than that, it is a video search engine.



### **Post contents**

**Examples of programme posts** 





### **Programme news**



Atlantic Area @AtlanticArea · 16h

Results of the second call! ? 27 projects approved for funding ? Congratulations to all new @AtlanticArea beneficiaries!

Check out the list of projects approved: atlanticarea.eu/news/91 (further info soon)

#Interreg @GLePalud



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Interreg CE @InterregCE · Oct 4

POUR NEW CALL for proposals opens in a spring 2019.

It will be an experimental call to capitalise on results of our currently funded 85 #CEprojects, #cooperationiscentral to roll out developed, tested and accepted solutions for better central Europe! interreg-central.eu/apply





Interreg 2 Seas @Interreg2Seas · Aug 31

Our team in Lille is looking for a Finance Unit Assistant! Apply before 9 Sep | Read more: interreg2seas.eu/en/news/2-seas...





#### Danube T. Programme @Interreg Danube · Sep 27

Our project @TransdanubeP won the Austrian VCÖ #Mobility #Award 2018 😸 😎 in the category "Leisure and Tourism" and has been titled as "exemplary project"!

Out of 321 projects and concepts, 12 projects received a prize - and luckily, Transdanube, Pearls is one of them.





#### Central Baltic Programme

October 3 at 6:45 AM · O

The registration to the Central Baltic programme Annual Event 2018 - Crossborder cooperation, from theory to concrete

results- just opened: https://www.lyyti.fi/reg/Annual\_Event2018. We look forward to see you in Turku on 14-15 November 29

For more information please visit the Annual Event page on our website: Tra http://centralbaltic.eu/content/annual-event-2018...



ர^் Like

Comment

Terhi Johanna Jantunen, Agnès Monfret, Merike Niitepõld and 6 others like this.



### **Highlighting best projects**

Interreg AlpineSpace @EUAlpineSpace · Sep 20

Alpine Space cities are facing many challenges! Exposure of green spaces, heavy land use pressures...

#LOS\_DAMA! is fighting to preserve our landscapes. Find out more here: alpine-space.eu/projects/los\_d...

Follow #MadewithAlpineSpace here: bit.ly/2LE4Eo4 #MadewithInterreg



A true success story of the BERAS project implementation! Launched as an Interreg project in 2003, BERAS has initiated change towards an ecological recycling agriculture and society in many regions in Europe. The experience gathered in transforming food systems was now picked up by the United Nations



South Baltic

INTERREG-B

Transform

goes glob

Our project #CoBiUM promotes cargo bikes in #southBaltic cities!

Partner cities will give the chance to see or test cargo bikes for your daily commuting instead of using the car: your city and your health will both benefit! Follow their next steps at

energikontorsydost.se/en/cobium



Interreg FCE

@Channel Manach @Channel\_Manche

Le projet @InterregCPES va améliorer la qualité de l'eau dans la #Manche par la mise en place de Paiements pour Services Ecosystémiques dans 6 bassins versants

pilotes en France & en Angleterre ##



cpes-interreg.eu



9:27 AM - 31 Jul 2018

3 Retweets 5 Likes











Interreg Alpine Space
September 26 at 1:00 AM · •

The #CaSCo project has solutions to reduce CO2 emissions!

Climate change is real, and increasing material flows along processing chains in the timber industry are dangerously contributing to it.

With the development of transnational operating tools it promotes low carbon timber processing chains in the Alpine space.

The #CaSCo project also created an Alpine Space Regional Timber Award, which has nominated public and private institutions with outstanding construction projects involving buildings made of wood or urban furniture built with regional timber. Read more about it here: http://www.alpinespace.eu/projects/casco/en/home

Follow #MadewithAlpineSpace here: https://bit.ly/2LE4Eo4

#MadewithAlpineSpace #MadewithInterred

















### **Contents from project channels**







### Important project news



The World Health Organisation (WHO) just selected the Interreg-project "Senior Friendly Community" @ 🖟 as a BEST PRACTISE and an example for Europe!!! 🧠 🧠 🕎 Congrats! 🎉 🎈 🗽

Read more on our website:

CE FOR

https://www.interregemr.eu/.../senior-friendly-community-quot...

And don't forget to like&share!!



OCTOBER 2018

From the opening of new green routes to hackathons!! Check out the events, that are organized by #estlat projects in October https://estlat.eu/en/events #estlatinaction #jointevents #estlatcooperation



**ESTLATEU** 

Events - EstLat



Comment





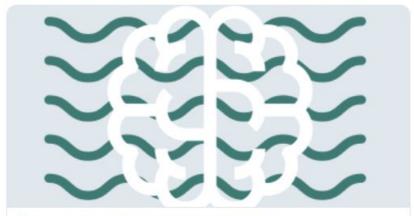
"Sustainable Transportation Planning in the Carpathians" conference in #Bratislava, 5-6th Sep 2018, part of the #TRANSGREEN project, brings together a wide array of decision makers and practitioners from transport planning to environment from across the Carpathian countries and beyond to discuss expert solutions, policy initiatives and commitments to #integratedtransportplanning.

#interreg #connectivity #naturebasedsolutions #greeninfrastructure



Central Baltic @CentralBaltic · Sep 13

Project @WATERCHAIN aimed to reduce inflows of nutrients and hazardous substances to the Baltic Sea. Project has published tips on what citizens can do to save the sea. Available in five languages! waterchain.eu #cp\_fin #CBresults



#### Waterchain Handbook - Recovering the Baltic Sea

WaterChain reduces the inflows of nutrients and hazardous substances ending up in the Baltic Sea.

waterchain.eu









### **Live posts from events**



Interreg Central Europe is in National Palace of Culture, Sofia.

23 hrs ⋅ 😡

Ok, let's go... what an opening ceremony!!! 🌋 🕻 Today and tomorrow we are in Sofia at the EU Danube Strategy Forum. If you are around come to our meeting corner. You will see why #cooperationiscentral at the heart of Europe and why also many regions and cities along the Danube river benefit from our projects.



167 Views

Like

Comment Comment

Helena Järviste, Agnès Monfret, Diana Zsoldos and 8 others like this.



Interreg Europe @interregeurope · Oct 8

Exciting week ahead! We're busy setting up our stand in the #Agora exhibition come and say hi if you are at #EURegionsWeek this week and check our programme too; interregeurope.eu/policylearning...



Interreg SUDOE @Sudoe5 · Jun 28

When we communicate through social media, we use to forget that all of us are basically human beings. @kwinlambrecht on the importance of being visually attractive when using social media #advocacy @InterregMed



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### 'Non programme' but relevant news



Maastricht University ranks among the top 10 international universities, with 49.9% international students.

This shows that the Euregion Meuse-Rhine definitely is the #HeartofEurope!

Times Higher Education World University Rankings



TIMESHIGHEREDUCATION COM

International student table 2018: top 200 universities

Explore the universities with the highest percentage of international studen...



Comment



Willem Kleinendorst and Karen Coenegrachts like this.



#### Interreg NWE @INTERREG\_NWE · Sep 18

@EU\_Commission's President Juncker has delivered his State of the Union Address to the @Europarl\_EN last week. The speech and the main proposals are available online in all EU languages:



#### State of the Union 2018

In 2018, President Juncker made a rallying cry for a more sovereign Europe that allows its nations to be global players. Looking to 2019, he used the s... ec.europa.eu











### **Livestreaming from events**



Interreg SUDOE @Sudoe5 · Jun 28

AdVeRtiZe AdVeRtIZE AdVeRtIZE is KEY @kwinlambrecht on the importance of targeting the right people when advertising #advocacy @InterregMed



Interreg ADRION @INTERREGADRION · Apr 11
ADRION LAUNCH EVENT IN TIRANA NOW STREAMING



ADRION LAUNCH EVENT IN TIRANA NOW STREAMING Interreg ADRION @INTERREGADRION



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## Making use of special days



Danube T. Programme @Interreg\_Danube · May 1

Happy #LabourDay2018 ! Check out #RARE and #YOUMIG projects working on labour integration of ROMA people & youth migration. #InclusiveGrowthNetwork #Interreg bit.ly/2qTd8uX bit.ly/2HmXWRd



Interreg CE @InterregCE · Jan 5 Did you know that today is World Spaghetti Day? Our projects like Slow Food-CE and @strefowa are working on #gastronomic #CulturalHeritage and #foodwaste issues Have a look interreg-central.eu/Content.Node/E... @RegioInterreg @EU\_Regional





You, Interact Programme, Laura Belenguer and Mercedes Acitores









Q









### **Even more special days**





### Not necessarily 'new' news



Let's continue our journey around Europe to explore the variety of #Interreg projects working on cultural heritage. Today in the spotlight: CRinMA project focused on the protection of cultural heritage in the mountain areas.

Click your way to the project website to learn more:

https://www.interregeurope.eu/crinma/

or browse the collection of projects in the e-book 'Connecting Cultures, Connected Citizens': https://bit.ly/2NH5ktZ





### Photography/video contests

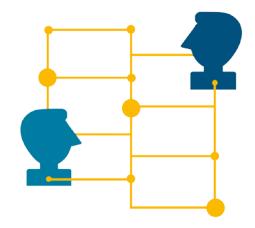


- Facebook is the ideal platform to organise it.
- Competition for the most 'likes', creates a win-win situation in which you get good photographs and a lot of traffic to your page.
- A competition will also provide you with a large photo library, given you have taken the consent of the contesters for storage and use of the photographs.
- Most 'liked' photograph is usually the one supported by the best networking campaign, rather than due to its artistic merit.
   Combining the popular vote with an independent selection board's opinion can help you make a more balanced decision.



### **Community management**

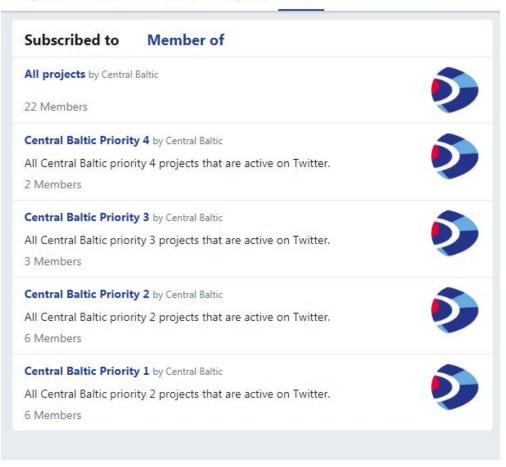
- Build your community: follow and get followed by your projects' accounts, partner organisations, people that work(ed) with programme and programme bodies.
- Create lists and groups: to follow what's going on e.g. with your project, also to coordinate your community in specific cases (e.g. campaigns) or events (e.g. partnership matchmaking)
- Make sure to stick to one tool for management of your project communit.





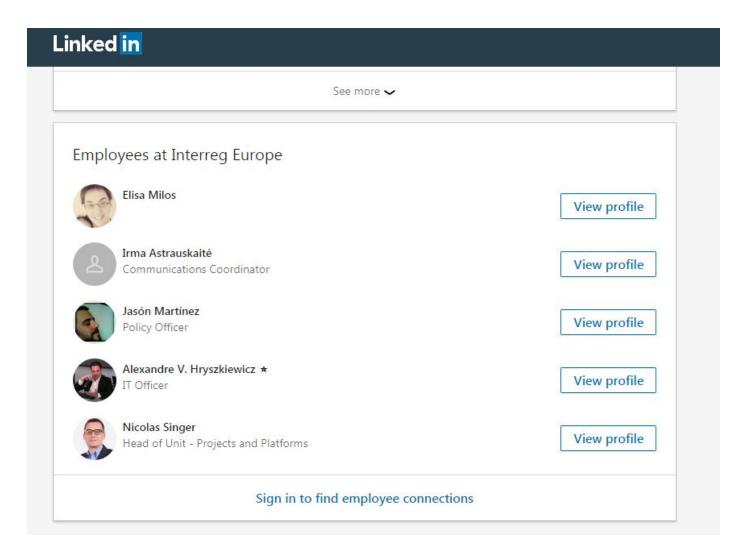
### **Community management**

Tweets Following Followers Likes Lists 1,251 228 940 1,144 5





### **Community management**





### **Style and language**





### Giving context in event announcement

Interreg MED @MEDProgramme · Sep 18

The growth of cruise ships stopovers in #Mediterranean port cities induces traffic jams stopovers in #Mediterranean port cities induces traffic jams stopover the solutions of LOCATIONS project of @MEDProgramme at the stand #madewithinterreg at the #EURegionsWeek. @Interreg eu @RegioInterreg @EU\_CoR.





### Giving context in 'any' announcement



Interreg Europe @interregeurope · May 14

Good practices can be found all across #Europe. But how useful are they if only the project partners know about them? Now you can discover them and submit yours at the Policy Learning Platform: interregeurope.eu/policylearning... #policylearning #goodpractice #interregeurope









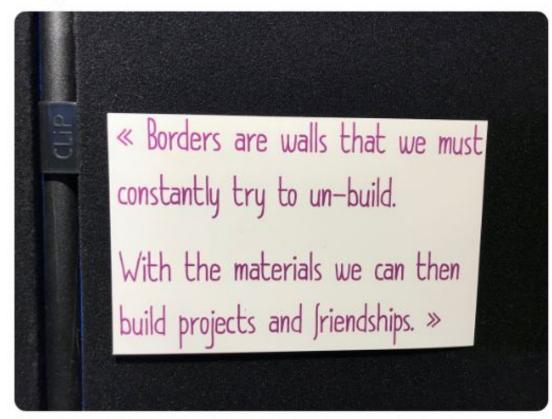




### Details in event hall can give the message

**Interreg Greece Italy** @Interreggr\_it · Oct 10 This is exactly the meeting of cooperation

#EURegionsWeek



MA of ETC Programmes, EUinmyRegion, EU Regio Interreg and 6 others











### **EU context: We all are EU programmes**



Spring 2018 Standard Eurobarometer: positive opinions on the situation of the national economy outweigh negative opinions. A majority of Europeans are optimistic about the future of the EU and there is strong support for the priorities that the EC has set itself.



Srecko Mikulic Felix, Ana Tomljenović and Silvina Zhivkova Bakardzhieva like this.

1 Share



### **Testimonies for** authenticity



Estonia - Latvia Programme shared their video.

October 17 at 11:19 PM · 6

Looking for a good #SMEcooperation example? This spring we met Oleg and Marti, who represent Latvian and Estonian SMEs. They are working together on new design of the radiation spectrometer. Project is only in the middle of it's implementation, but the first prototype already is made.

HADEDE - https://estlat.eu/en/estlat-results/hadede.html

Video on YouTube - https://www.youtube.com/watch?

time continue=4&v=DATO7z3IHdI

4th call information - https://estlat.eu/en/for-applicants/for-4th-call-applicants



#### Central Baltic @CentralBaltic · Sep 20

On #ECDay2018 we asked passers-by what European cooperation means to them and it turned out that Miguel is in Finland thanks to the cooperation. #cp\_fin



366 Views

Estonia - Latvia Programme

June 18 · Q

| 10 moments with ESTLAT ~ HADEDE

What brought your

companies together?

We are happy to follow the two SMEs - Baltic Scientific Instruments (developing and fabricating devices for spectrometric ana... See More















### **Language: Using questions**



Interreg Europe shared their event.

October 11 at 12:50 AM · Q

Are you interested in digital transformation? Register for a webinar 'Enabling the digital transformation. Regional business support ecosystems.'

, Learn about the current challenges, successes and lessons learnt from Interreg Europe projects.

The webinar is open to everyone. ... See More



North Sea Region @NorthSeaRegion · Oct 15

Are you an #Interreg transnational superstar, expert, or beginner? Take the quiz to find out! #MadeWithInterreg ow.ly/RnV530mcOk8



Interreg SUDOE, Interreg MED, Danube T. Programme and 7 others

















MON, OCT 22 AT 2:00 PM UTC+02

Webinar: Enabling the digital transformation

Interreg Europe · Lille, France

A Networking







### **Language: Being friendly**





## Language: Using local language





## **Channel design**

Make it look like your programme





### Need a good avatar and header



#### **North Sea Region**

@NorthSeaRegion Follows you

The North Sea Region Programme supports transnational cooperation projects around the North Sea. It is part of the European Regional Development Fund (ERDF).

O Viborg, Denmark

#### Tweets Tweets & replies Media

North Sea Region Retweeted

YDRT @YorkDalesRT · Oct 19

Interesting day yesterday with @CIEEMnet giving a talk on our @NorthSeaRegion #WaterCog project before giving a tour round out Oughtershaw #NFM demonstrations site!

#naturalfloodmanagement #flooding #ecologist #training #environment #rivers

Who to follow · Refresh · View all

Interreg Tweets @INTERR... ×
Follow

North Sea Commission @... ×
Follow

Regional Cooperation @R... ×



### Need a well written bio



#### **Our Story**



INTERREG CENTRAL EUROPE · WEDNESDAY, 23 MAY 2018

We are a European Union funding programme that encourages transnational cooperation beyond borders in central Europe.

We provide funding to partners who face common problems in the fields of innovation, carbon dioxide reduction, protection of natural and cultural resources, and sustainable transport. We help them to join forces and solve challenges beyond borders.

For more than 20 years we have been connecting cities and regions to share their interests and experiences because we believe that cooperation is central. We currently fund 85 projects and with our support many isolated ideas have the opportunity to grow and create visible results for a stronger and more united central Europe.

Find some of our project stories at http://www.interreg-central.eu/cooperationiscentral





### Need to pin the most important post







- Within the framework of Operational Programme Interreg X-Y
   2014 2020' is not a social language. 'Our programme' or 'we', is.
- Always show the tip of iceberg in the post, lure people in (e.g. to your programme website), then hit them with details. Use the story telling techniques and give the heart of your information instead of writing down every detail.
- #Using #too #many #hasthags #doesn't #make #your #text #trendy, #but #illegible.
- Use hashtags to distinguish a particular post from others, make use of trending topics and to be discoverable.





- Posts with visuals are more attractive and get higher engagement rates. They also compress more information into one post and are more prominently featured in the timelines. Use videos, photos, gifs, vines, emojis, etc.
- If you have too much data to show, use infographics.
- Timing of social media posts: afternoons and late in the week has proven to be more engaging.
- Make use of killer facts to sell a project. E.g. A 7% reduction in air pollution in the border region...
- Post real time info but "new story" is not an essential. You can always highlight a good, still relevant story.





- Posting relevant interesting topics from other projects can keep your audience engaged in quiet times. You can also use '#ICYMI' on Twitter (In Case You Missed It) to share important news from earlier in the week.
- Social media is interactive: Interact with followers do not avoid it, you are exposed publicly. Respond to the comments and messages even if they are negative. Engage with accounts who engage with you.
- Create photo albums (FB) to have a better organised photo archive. Include a caption to clarify what is on the photos.
- Make use of 'Moments' on Twitter, which allows you visually cluster tweets on particular topics, not only from your account but any public account.





- Closely cooperate with Twitter accounts managed by Interact and DG Regio: <u>@Interreg\_eu</u>, <u>@RegioInterreg</u>, <u>@EUinmyRegion</u>. Tag them to your important posts to multiply the information that is of interest to the wider audiences.
- Use insights and analytics features to measure your performance.
   Numbers will help you evaluate how well you did, and also help with evaluation of your communication strategy.
- Check which posts performed better and try replicating effective styles in your future posts. Pay attention to timing as well, understand when your followers are likely to be active.



## **Bonus tips: Social videos**





### Social video: 6 S's

- Start: Because native videos (videos hosted by the social media platform and not a third party) often autoplay, the video should grab the viewer's attention from the start, immediately.
- Silent: Make sure the video still makes sense when you turn the sound off. Videos on mobile devices play silent by default, until the user chooses to turn on the sound.
- Short: Social video has to be short to make sure the viewer watches the whole video and gets the message before starting to browse something else.
- **Story**: To keep people's attention, the videos should have a story structure with an attention-grabbing beginning, an informative middle section, and a clear call to action at the end. The stories focused with the video have to be authentic.



### 6 S's of social video

- Style: The video style should match the style of the platform it is shared on, in aspects such as orientation and video length.
   Square style works better on most mobile apps, without having to flip the smartphone.
- Shareable: The content needs to be shareable so that it is watched and then shared, making sure the message is delivered to more even more people. To be successful beyond paid and organic reach, the videos must have contagious traits such as social currency and practical value that encourage people to share them.

Example 1

Example 2

Example 3



# **Cooperation works**

All materials will be available on:

www.interact-eu.net

