



How We Help Applicants Plan their projects with capitalisation in mind



Intervention logic

Project result

The **change** you will have realised with your project

Project Overall Objective

Your **strategy**, the way you will tackle this

Project Specific Objective

Further refining your approach, braking it down in smaller, more feasible **sub-strategies**

Output

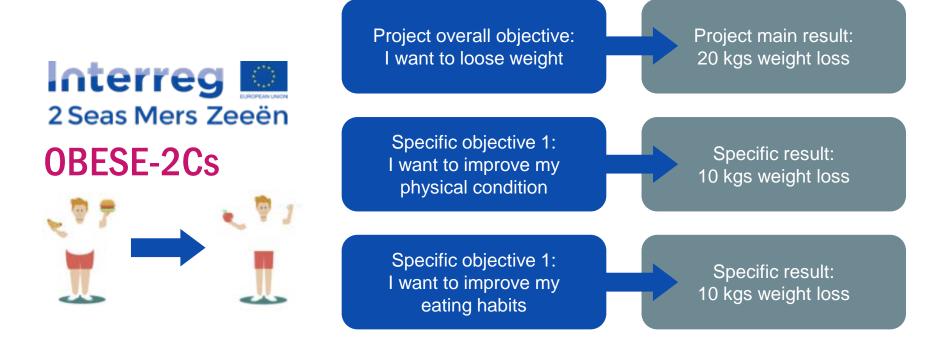
What you will **concretely deliver**

Specific Result

The advantage of producing your output.



Intervention logic







Output or result?

1	1 support programme for SME's	Output
2	Reduction of travel time by 35 minutes	Result
3	3 pollution prevention schemes implemented on farms	Output
4	4 action plans for the protection of natural heritage in the CB area	Output
5	Increased cross border interaction among senior citizens	Result

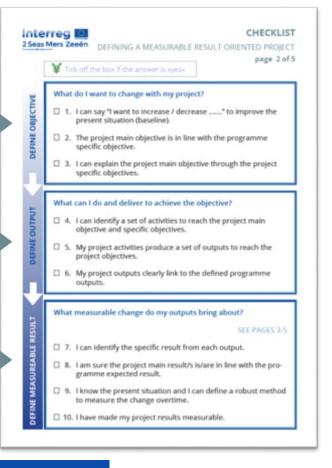


Measurability

Define objective

Define output

Define measurable results



Checklist available on Programme website

http://bit.ly/2slkdWw



Durability

- Durability of project outputs
- → Long-lasting effects of project's outputs beyond project duration
 - Will the outputs be maintained after project's end?
 - Who will be responsible for updates?
 - Who will be the 'owner'?
 - Will outputs be embedded in daily practices?
 - How will funding continue?







Durability

- Durability of project results
- → Long-lasting effects of a project's results beyond project duration
 - Clarify whether and how the change brought by the project will be long-lasting
 - Describe concrete measures taken during and after the project to ensure and/or strengthen the durability
 - Institutional structures
 - Financial resources







Communications

- Extend reach of your result
- Who needs to know?
- Who else can benefit?
- How will you make sure they do?
- Not an add-on critical to scale of result









From Step 2 applicant workshops



Durability of project outputs

C.4.3. Durability of project outputs

Durability of Project Outputs (1)



Please describe concrete measures (including institutional structures, financial resources etc.) taken during and after project implementation to ensure and/or strengthen the durability of the project outputs. If relevant, explain who will be responsible and/or who will be the owner of the outputs.

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- **Co-creation** aspect of outputs
- **Roll-out** of project outputs
- Route to market/ technology transfer
- Embedded outputs in day-to-day working of institution
- **Impact**
- Ownership, maintenance, localisation of outputs
- Strategy to secure knowledge and funding







Transferability of project outputs

C.4.4 Transferability of project outputs

Transferability of project outputs

extent it will be possible to transfer the outputs to other organisations/regions/countries outside of the current partnership

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- A set of **substantial activities** (not just generic declarations of intents) included in the project, that are aimed at making tangible use of project outputs in other contexts than the specific one of the project.
 - Transferability to other sectors
 - Transferability to other regions/areas
- → transferability goes beyond communication, transfer of knowledge and networking









Durability of project results

C.4.5. Durability of project results

Durability of Project Results (1)



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- Durability is the capacity to maintain project results after its end
- Need to reflect on a strategy including tasks/actions to ensure the continuation of necessary project actions and the related funding after the end of the project
- To be thought through and anticipated before/during the project
- Transferability ≠ durability
- → What will you do during the project that will **contribute to a durable change**, also after the project







Aim of section C.4

- Demonstrate the contribution of your project to the chosen Programme Specific Objective and its indicators
- Clarify your project logic and facilitate the construction of the workplan







Main shortcomings

- Unclear contribution to the Programme Specific Objective (indicators)
- Output ≠ deliverable
- Inadequate output target values
- Specific results ≠ output description
- Lack of measurability of results
- Lack of/unclear target group involvement
- Unclear durability/transferability







Definitions

Project Overall Objective

What the project is trying to **achieve**; in line with the programme specific objective.

Project Specific Objective

Further refining your approach, braking it down in smaller, more feasible **sub-strategies**.

Output

The main tangible product you will deliver. **Durable and transferable.** Benefits target groups and programme area.

Specific Result

The measurable **benefits** directly derived from your **output**.

Project Main Result

The **change** you will have achieved with your project.









Definitions

Target groups

Types of actors which will benefit directly from your project outputs and results outside the partnership

Deliverable

Intermediate step to produce an output. Mostly benefits the partnership.

Activities

A coherent sequence of actions designed to produce one/a set of deliverable(s) (eventually contributing to an output)

Generic Work Package

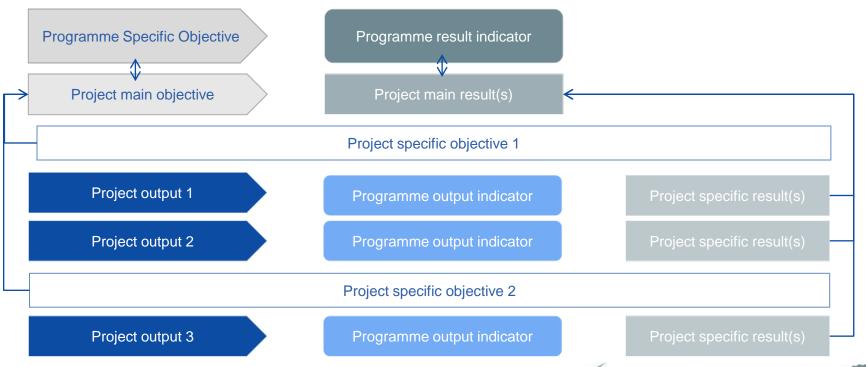
A group of activities and associated deliverables contributing to one or more outputs.

















How to demonstrate contribution?

- Identify the expected contribution and type of actions of the chosen
 SO indicated in the Cooperation Programme
- Understand the associated expected results and outputs based on Programme indicators
- Reflect on the core objective and expected change brought by the project
- Frame project objectives, outputs and results based on the Programme objectives, output indicators and result indicators, in a project-specific way









Addressing the main shortcomings

 Unclear contribution to the Programme Specific Objective (indicators)

Output ≠ deliverable

Inadequate output target values

- Focus on ONE Programe Specific
 Objective and its indicators when defining the main outputs
- What cannot be captured as outputs should not be the core of your project/budget and should be framed as deliverables
- Frame and define outputs based on output indicators (but don't copy/paste!)
- Estimate and align target values based on Programme Targets to have a sense of what is expected









Addressing the main shortcomings

Specific results ≠ output description

- Lack of measurability of results
- Lack of/unclear target group involvement

- Map, categorise and quantify the tangible benefits derived from the output (ex: reduction of CO2 emissions by 5%). See checklist for result-oriented project (website)
- Main and specific results should be measurable and quantified with baseline data provided when necessary
- Target groups should be described specifically and the project should explain how/when they will be associated to the project and benefit from the outputs/results (section C4.2)











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